Message Text

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ACTION AF-08

INFO OCT-01 EB-07 ISO-00 OC-06 CCO-00 /022 W

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PR 151441Z JUL 76

FM AMEMBASSY ADDIS ABABA TO USDOC WASHDC PRIORITY INFO SECSTATE WASHDC 249 AMEMBASSY NAIROBI

UNCLAS ADDIS ABABA 8470

E.O. 11652: N/A TAGS: BEXP ET

SUBJECT: TELECOMMUNICATIONS TECHNICAL SALES SEMINAR TO ETHIOPIA

AND NIGERIA, AUGUST 29-SEPTEMBER 9, 1976

REF A) USDOC 10953 B) ADDIS ABABA 0860

1. EMBASSY HAS DISCUSSED PROPOSED SEMINAR SCHEDULE AND TOPICS FOR TECHNICAL PRESENTATIONS WITH OFFICIALS OF TELECOMMUNICATIONS SERVICE OF ETHIOPIA (TSE) AS WELL AS WITH REPRESENTATIVES OF INTERNATIONAL ORGANIZATIONS IN ADDIS ABABA.

OFFICIALS CONTACTED HAVE EXPRESSED APPROVAL OF SUGGESTED TOPICS. TSE ENGINEERING MANAGER ESTIMATED THAT HIS ORGANIZATION WOULD PROBABLY SUPPLY AVERAGE OF 20 ATTENDEES FOR THE SESSIONS. PROBABLE ATTENDANCE FROM OUTSIDE TSE IS 4 OR 5 PERSONS.

TSE OFFICIAL REQUESTED THAT IF AT ALL POSSIBLE, SPEAKERS SUBMIT COPIES OF THEIR PAPERS IN ADVANCE TO ALLOW STUDY BY INTERESTED TSE STAFF

2. TSE ENGINEERING MANAGER SAID HIS ORGANIZATION'S CONFERENCE ROOM WOULD BE AVAILABLE FOR THE SEMINAR.

EMBASSY STRONGLY URGES THAT THIS ROOM BE USED TO FACILITATE ATTENDANCE

BY TSE OFFICIALS AND TECHNICIANS AS WELL AS OTHERS DUE TO CONVENIENT LOCATION. USE OF TSE CONFERENCE ROOM WILL ALSO SERVE TO EMPHASIZE ETHIOPIAN COOPERATION WITH SEMINAR AND GIVE APPEARANCE OF TSE SPONSORSHIP OF SEMINAR.

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3. ONLY COMMENT TSE OFFICIAL HAD REGARDING SCHEDULE WAS DESIRE

TO AVOID FRIDAY AS SEMINAR DAY IF AT ALL POSSIBLE.

TSE EMPLOYEES ARE REQUIRED TO ATTEND POLITICAL MEETINGS ON FRIDAY AFTERNOON. WHILE OFFICIALS EXPRESSED A DESIRE NOT TO SCHEDULE SEMINAR ON FRIDAY MORNING, EMBASSY BELIEVES THAT IF NECESSARY SEMINAR COULD RUN ALL DAY WEDNESDAY AND THURSDAY WITH WRAP-UP SESSION ON FRIDAY MORNING. PLEASE ADVISE HOW MUCH TIME WILL BE REQUIRED FOR THE SEMINAR SESSIONS AND ANY ALTERNATIVE SCHEDULES

4. PARA 3 REF A INDICATES THAT PARTICIPANTS MAY BE MISINFORMED AS TO "AFRICAN TELECOMMUNICATIONS ADMINISTRATIONS" LOCATED IN ADDIS ABABA. REF B POINTED OUT THAT PAN AFRICAN COMMUNICATIONS NETWORK HEADQUARTERS DID NOT EXIST IN ADDIS ABABA. THE INTERNATIONAL TELECOMMUNICATIONS UNION HAS TWO MEN IN ADDIS ABABA, GABRIEL TEDROS IS ITU REGIONAL REPRESENTATIVE FOR EAST AFRICA AND FRANK NORMAN IS ITU ADVISOR TO AFRICAN TELECOMMUNICATIONS NETWORK. NORMAN'S ONE-MAN OFFICE ATTEMPTS TO COORDINATE TELECOMMUNICATIONS NETWORKS OF THE INDIVIDUAL AFRICAN NATIONS. PLANS AND IMPLEMENTATIONS HOWEVER ARE DONE BY EACH INDIVIDUAL NATION, INADDITION, THE UN ECONOMIC COMMISSION FOR AFRICA HAS A COMMUNICATIONS ADVISOR, FRANK COLEMAN. UNFORTUNATELY NORMAN WILL BE OUT OF ETHIOPIA DURING PROPOSED TIME FRAME FOR SEMINAR. GABRIEL SAID CHANCES WERE "50-50" HE WOULD BE IN ADDIS ABABA AT THAT TIME. COLEMAN IS CURRENTLY TRAVELING IN THE U.S. AND COULD NOT B E CONTACTED.

HIS SECRETARY SAID HE WOULD "PROBABLY" BE IN ADDIS ABABA DURING THE SEMINAR. THUS, PARTICIPANTS SHOULD REALIZE THAT THE REGIONAL IMPACT OF THEIR VISIT TO ADDIS ABABA WILL PROBABLY BE MARGINAL.

5. AS WAS REPORTED REF B, FULL SCALE PAN AFRICAN TELECOMMUNICATIONS UNION HEADQUARTERS WILL BE ESTABLISHED, PROBABLY IN KINSHASA, WITH DETAILS TO BE DECIDED AT MEETING SCHEDULED FOR LATE 1976 IN ADDIS ABABA. TUS REGIONAL TELECOMMUNICATIONS UNION WITH HEADQUARTERS AND STAFF IS AT LEAST TWO YEARS AWAY.

6. EMBASSY HAS RESERVED EIGHT SINGLE ROOMS AT ADDIS ABABA HILTON HOTEL. PRICE PER ROOM IS US\$26.24. WE HAVE ALSO RESERVED A SUITE FOR THE MISSION DIRECTOR AT COST OF US\$85.32 PER NIGHT. UNCLASSIFIED

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PROPOSED BY MISSION DIRECTOR.

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 15 JUL 1976 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: n/a Disposition Approved on Date: Disposition Authority: n/a Disposition Case Number: n/a

Disposition Camment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a

Disposition Reason: Disposition Remarks:

Document Number: 1976ADDIS08470 Document Source: CORE Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: N/A Errors: N/A Film Number: D760274-0581

From: ADDIS ABABA Handling Restrictions: n/a

Image Path:

Legacy Key: link1976/newtext/t19760757/aaaabxux.tel Line Count: 108 Locator: TEXT ON-LINE, ON MICROFILM

Office: ACTION AF Original Classification: UNCLASSIFIED Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: n/a
Previous Classification: n/a Previous Classification: 11/a
Previous Handling Restrictions: n/a
Reference: 76 ADDIS ABABA 860
Review Action: RELEASED, APPROVED
Review Authority: vogelfj

Review Comment: n/a Review Content Flags: Review Date: 15 APR 2004

Review Event:

Review Exemptions: n/a
Review History: RELEASED <15 APR 2004 by ThomasVJ>; APPROVED <27 JAN 2005 by vogelfj>

Review Markings:

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Review Media Identifier: Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

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TAGS: BEXP, ET To: COM

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006